

## Introduction of Fall and Winter Products

### ● Kotetchan Beef Motsu-nabe Soup Series....

You can enjoy beef motsu-nabe at home just by cooking the soup with Chinese chive and cabbage. Beef motsu is increased by 20% for this season.

Renewal



Kotetchan  
Beef Motsu-nabe Soup,  
Soy Sauce Flavored Soup

Renewal



Kotetchan  
Beef Motsu-nabe Soup,  
Miso Flavored Soup

Renewal



Kotetchan  
Beef Motsu-nabe Soup,  
Gochujang Flavored Soup

### ● Kiwami-tei Beef Motsu-nabe Series.....

Cooked beef motsu, condensed soup and red pepper are bundled in this product to pursue authentic flavor.

Renewal



Kiwami-tei  
Hakata Specialty  
Beef Motsu-nabe,  
Soy Sauce  
Flavored Soup

Renewal



Kiwami-tei  
Hakata Specialty  
Beef Motsu-nabe,  
Miso Flavored Soup

Newly Launched



Kiwami-tei  
Tasty Hot  
Horumon-nabe

### ● Okazu Raku-Sai Series.....

This series of products is cooking sauce with prepared meat. You can prepare dishes just by stirring in a pan or by heating in a microwave.

Sauteed pork  
and cabbage  
with sesame and miso



Sauteed  
beef liver and  
Chinese chive



Newly Launched

Simmered  
tofu and beef,  
sukiyaki taste



Newly Launched

Simmered  
pork and  
Chinese  
cabbage



Newly Launched

Simmered  
pork belly  
and Japanese  
radish

## Company Profile

**Company Name:** S Foods Inc.  
(Listing exchange: 1st section of TokyoStock Exchange, Securities code 2292)

**Founding:** May 22,1967

**Representative:** Shinnosuke Murakami, President

**Capital:** 4,298,350,000 yen

**Businesses:** Wholesale meat business, products business, retail & food service business  
(Groups)

## Investor Information

- Business year: March 1 to the last day of February of the next year
- Date of record for distribution of year-end dividends: Last day of February
- Date of record for distribution of interim dividends: August 31
- Ordinary general meeting of shareholders: May of every year
- Administrator of shareholder list/  
Management institution of special account:  
Sumitomo Mitsui Trust Bank, Limited  
1-4-1 Marunouchi, Chiyoda-ku, Tokyo
- Administrator of shareholder list  
Handling office: Sumitomo Mitsui Trust Bank, Limited,  
Stock Transfer Agency Business Planning Dept.  
4-5-33 Kitahama, Chuo-ku, Osaka
- Mail: Sumitomo Mitsui Trust Bank, Limited,  
Stock Transfer Agency Business Planning Dept.  
2-8-4 Izumi, Suginami-ku, Tokyo 168-0063 Japan
- Phone: ☎0120-782-031 (toll free)
- Website: <https://www.smtb.jp/personal/agency/index.html>

(Notes)

[ Inquiries relating to procedure for changes to shareholder's address, etc. ]  
Shareholders who hold an account with a securities company are requested to contact their securities company, since Sumitomo Mitsui Trust Bank, Limited is not able to handle this procedure. Those who do not hold an account with a securities company should contact the administrator at the above phone number.

[ Dividends receivable ]

- Please contact Sumitomo Mitsui Trust Bank, Limited, the administrator of the shareholder list.
- Shares per sales Unit: 100

[ Change in Management institution of special account ]

As of May 25, 2016, we changed the management institution of special account from Mitsubishi UFJ Trust and Banking Corporation to Sumitomo Mitsui Trust Bank, Limited.



# SFoods News

Interim Annual Report for  
the period ended August 31, 2020

March 1, 2020 to August 31, 2020



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<http://www.sfoods.co.jp/english/>



## Report on the Sales Process and Performance of Our Business Group

Shinnosuke Murakami  
President

### Our Management Environment

During the first half of our fiscal year ended August 31, 2020, Japanese economy has experienced severe damage such as reduction or suspension of operations and decrease in sales in many businesses because of COVID-19 pandemic rampant worldwide. In the latter half of the term, countrywide countermeasures successfully contained the spread of infections with recovery of economic activities not yet achieved. In the meat industry, the retail section has been steadily operated while the foodservice section being devastatingly damaged. Under such circumstances, S Foods Group, based on the company motto of “contribute to the world with appealingly savory and wholesome food” and “strive to improve the quality of life and culture with the company’s growth and development”, has worked to stably supply meat products and to carry on with our business as an operator of essential works in the field of food and agriculture.

### General Sales Situation

In the meat manufacturing and wholesale business, amid confusion both in demand and supply, we have implemented measures mainly aimed at continuing business stably and supplying products to customers steadily. We made every effort to safeguard the flow of food production and distribution by carrying out hygiene control programs to prevent infection and developing business continuity plans. We also have reviewed our work system and meeting system in order to seek how we should do our business in light of coexisting with COVID-19.

In the manufacturing business, we have tackled developing of new products to cope with the changing demand which is susceptible to the shift of consumer lifestyle. In the meat production business, we have finished the investment on headcount increase of “Yume-no-Daichi”, Hokkaido-based pork brand, which we have been dedicated to for a long time and started the shipment from the newly built farm.

In the meat retail business, a task force was created to facilitate decision making and information sharing. To fulfill our mission of sustaining everyday life of the region, we have worked to maintain our store operations that enables customers to shop in a safe and secured manner. In the meat foodservice business, many outlets in the metropolitan areas in Kanto and other regions were forced to close after the issuance of the state of emergency in April. All our outlets have resumed operation

with some restrictions such as operating hour limitation as the state of emergency was lifted in late May. We will maintain our business with thorough infection preventing measures at each outlet such as securing social distancing and disinfecting the facilities.

### Business Performance

Our results for the first 6 months of the year ending February 28, 2021 were as follows: due to the drop in sales prices caused by outbreak of COVID-19 pandemic, consolidated net sales were 159,280 million yen (down 8.5% year-on-year); because of strong sales to retailers owing to rising consumer demand, operating profit was 6,027 million yen (up 28.6% year-on-year), ordinary profit was 6,166 million yen (up 23.7% year-on-year); thanks to profit on fixed asset sale of 4,050 million yen, net profit attributable to owners of the parent was 6,252 million yen (up 157.5% year-on-year).

Performance by segment is as follows. Net sales represent sales to outside customers and segment profit is adjusted with operating profit in the quarterly consolidated profit and loss statement:

#### ① Food processing and wholesale meat businesses

Net sales were 144,336 million yen (up 9.2% year-on-year) and segment profit was 5,845 million yen (up 24.1% year-on-year)

#### ② Meat retail business

Net sales were 11,845 million yen (up 13.3% year-on-year) and segment profit was 961 million yen (up 127.3% year-on-year)

#### ③ Meat food service business

Net sales were 2,387 million yen (down 39.1% year-on-year) and segment loss was 171 million yen (profit of 158 million yen in the same period last year)

#### ④ Other

Net sales were 711 million yen (down 1.3% year-on-year) and segment loss was 56 million yen (profit of 84 million yen in the same period last year)

## Business Results and Financial Position

### Consolidated

Unit: Million yen

Item \ Term	The second quarter FY Aug. 2019	The second quarter FY Aug. 2020	FY Feb. 2020	FY Feb. 2021 projected
Sales	174,084	159,280	351,972	330,000
Income from operations	4,686	6,027	10,703	8,000
Pre-tax earnings	4,985	6,166	11,085	8,200
Net income attributable to owners of the parent	2,426	6,252	6,511	7,200
Total assets	174,801	170,972	171,071	—
Shareholder's equity	85,233	92,281	86,348	—

### Dividends

(yen)

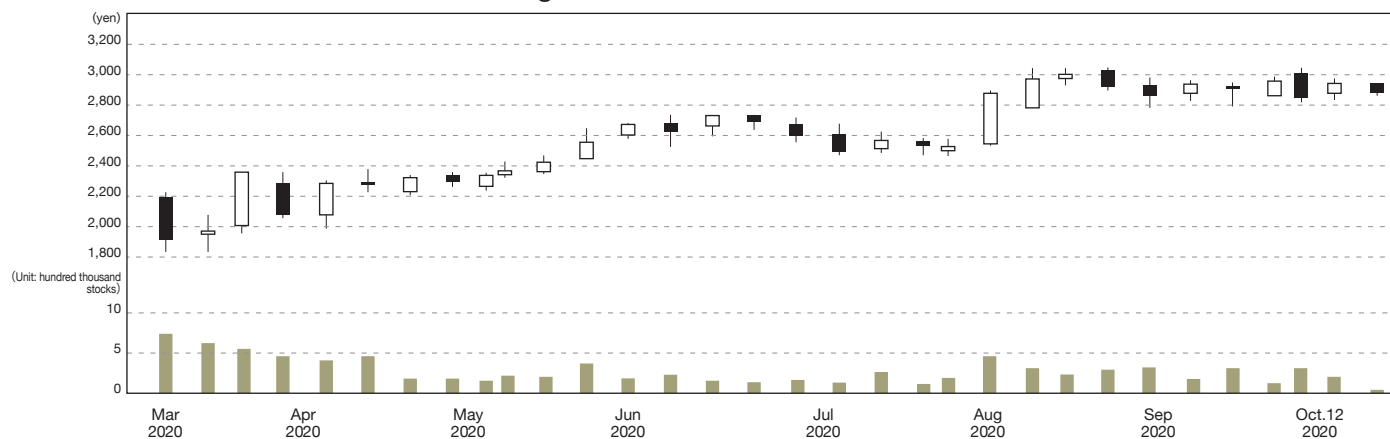
	FY Feb. 2018	FY Feb. 2019	FY Feb. 2020	FY Feb. 2021
Annual dividend per share	43	56	60	64*
(Interim dividend)	(19)	(28)	(30)	(32)
(Year-end dividend)	(24)	(28)	(30)	(32)*

Note: Figures with \* are projections.

### Share

Total shares authorized : 120,000,000  
Total shares of common stock issued : 32,267,721  
Shareholders : 4,090

### Trends in Share Values and Trading Volumes



※TSE weekly chart